

Establishing Effective Corporate Structures

Company: SFM Corporate Services
 Contact: Alexander Matthew
 Address: Opal Tower, Burj Khalifa Street,
 Office 605, PO Box 128846,
 Business Bay, Dubai, UAE
 Telephone: +97 1 4 356 2000
 Web Address: www.sfmcorporate.com

SFM Corporate Services is an independent corporate service provider with offices in Dubai, Switzerland, Republic of Seychelles and Hong Kong. Recently, we caught up with Alexander Matthew who provided us with a detailed insight into the exceptional services the firm delivers to their clients.

Since their inception, SFM has perfected the company formation process in providing corporate services. The company is able to assist its clients by incorporating companies in various locations worldwide, whilst also ensuring that the newly combined entity is fully compliant with corporate laws and practices, in each and every jurisdiction.

Being a client-focused firm, SFM works hard to keep its customers updated with various events within the industry. Alexander tells us how this is essential for not only the company, but also for its clients, as the market is ever evolving and up to date solutions are integral.

“Essentially, we strive to provide our clients with the most up to date information on our industry. As we work on a daily basis with over 20 jurisdictions worldwide, the environment in which our clients are forming their companies and setting up their corporate bank accounts is constantly changing. It is therefore critical for us to remain in the know to provide our clients with current information, along with the most appropriate solutions to any issues that may arise during the process of their company’s incorporation or corporate account opening procedure.

“Clients can find the information that they require on our websites, and if they have a particular question, they can pose it directly to our team through our live chat.”

“Through our website prospective, clients are just a few clicks away from beginning the setup of their entities and corporate bank accounts. Also, we have worked hard to simplify the process of ordering these services across our range of jurisdictions. Potential clients are also invited to chat directly with SFM’s experienced members of staff via the chat functions on our Websites, providing clients with free consultations and invaluable information.”

A key factor which is vital to the success of the company, SFM has marked itself out as being one of the best possible options for clients within the market. Going into further detail, Alexander explains what qualities enable the company to stand out, noting on three things in particular; its reputation, its understanding of its clients, and its customer response to client questions.

“Ultimately, our business distinguishes itself in the industry through many different ways. The first is that SFM is a member of several reputable associations, which provides our clients with a guarantee



that we are fully compliant with laws and regulations in the different jurisdictions in which we incorporate companies.

“Secondly, we recognise that understanding a client’s profile is critical to making smart decisions for their future and ours. Hence, SFM’s professional team follows a strategic process to determine what is in our client’s best interest in order to identify the best opportunities for each of them.

“Finally, we have streamlined the company formation and corporate bank account ordering process via our websites. Clients can find the information that they require on our websites, and if they have a particular question, they can pose it directly to our team through our live chat. This ensures that the client can make clear decisions that pertain solely to their business.”

Looking ahead to what the future holds, Alexander signs off by envisioning what the future holds for SFM, touching on how it intends to grow, and expand the areas it works in. The firm hope to continue to work on and developing its banking network, especially following their recent success in Acquisition Intl.’s Global Excellence Awards 2019 where they were righteously awarded the accolade Best Offshore Company Formation Services Provider 2019 – UAE.

“Moving forward, SFM intends to continue to grow in the future, with new offices being planned in more cities around the world. Moreover, we will be looking to work with more jurisdictions in order to meet the growing demands of our clients and expand their opportunities. Also, we will continue to work on and develop our banking network to ensure that we can provide the best solutions for all of our client’s business needs. Lastly, we have an exciting future ahead of us and are looking forward to persisting in our efforts to provide the best onshore and offshore corporate services internationally.”